



RETAIL COMPETITION & OPEN ACCESS · PHILIPPINES

The RCOA Readiness *Guide.*

7 things to do now that the 100 kW threshold is live — a no-obligation checklist for newly contestable Philippine businesses.

⚡ NOW IN EFFECT — 100 kW THRESHOLD LIVE SINCE JUNE 26, 2026

The eligibility threshold dropped from 500 kW to 100 kW on June 26, 2026 under ERC Resolution No. 22, Series of 2025 — opening retail electricity competition to thousands of Philippine businesses for the first time.

A market that opened *by 5×*.

Since June 26, 2026, the eligibility threshold for choosing your own electricity supplier has dropped from 500 kW to 100 kW under ERC Resolution No. 22, Series of 2025.

Roughly 12,000 mid-sized businesses are now contestable for the first time — free to choose their Retail Electricity Supplier (RES) instead of paying whatever their distribution utility charges. Manufacturers, hotels, hospitals, office buildings, cold storage, BPO sites, retail chains: businesses that were locked into default utility rates for decades can now negotiate.

This guide tells you exactly how to get ready — with no cost and no commitment. Work through the seven steps and you will know whether your business qualifies and roughly what it stands to save.

100 kW

NEW THRESHOLD

12,000+

NEWLY ELIGIBLE

₱250K

MONTHLY BILL MARK

5-15%

TYPICAL SAVINGS

Why move now rather than later? RES providers have finite capacity to onboard new accounts. The businesses that move first lock in better contract terms while suppliers still have room. The ones who wait until the market fills up join the back of a long queue, on worse terms, talking to overworked counterparties. Same regulation. Different outcomes. The only variable is timing.

7 things to do *right now*.

- 1 Pull your last 12 electricity bills.**
Everything starts here. Your eligibility is based on average monthly peak demand over the trailing 12 months. Gather the full year before you do anything else.
- 2 Find your peak demand (kW), not just your bill amount.**
Look for “peak demand” or “maximum demand” on each bill. Average the 12 figures. 100 kW or above means you are likely contestable on your own, effective now.
- 3 If you're under 100 kW, list your other sites.**
Multiple branches, tenants, or units can pool demand under the Retail Aggregation Program (RAP) and qualify together. Below the threshold alone is not the end of the conversation.
- 4 Know your switching timeline.**
From Letter of Intent to actual switch is a minimum of 90 days. Working backward from when you want savings to begin tells you when you need to start moving.
- 5 Understand what does NOT change.**
Same wires, same meter, same reliability, no interruption. Only your supplier and your bill change. The switch is administrative, not physical.
- 6 Decide what matters most to you.**
Lowest rate, fixed-price budget certainty, 100% renewable (GEOP), or contract flexibility? Your priority shapes which RES and contract structure fit your operation.
- 7 Get your numbers checked before you commit to anyone.**
A proper load-profile analysis confirms eligibility and shows real savings — before you sign anything. Never contract on an estimate alone.

A 30-SECOND SELF-CHECK

Are you likely *contestable*?

You are likely eligible right now if any of these apply:

- ✓ Average monthly peak demand of 100 kW or more
- ✓ Monthly electricity bill of ₱250,000 or more
- ✓ Commercial, industrial, or institutional facility
- ✓ Multi-site operation that can aggregate demand (via RAP)

WHAT TO EXPECT — AND WHAT IT COSTS YOU

Typical savings of *5–15%*.

Typical savings run 5–15% versus default utility pricing, depending on your load profile, your current rates, and prevailing market conditions. BridgePoint manages the entire switch end-to-end:

Load-profile analysis → documentation → competitive RES RFP → contracting → registration → switch.

Zero upfront cost. BridgePoint earns from RES commissions tied to your verified savings — paid by the RES, not by you. That aligns our incentives with yours: we succeed only when you switch and start saving. There is no markup on your electricity rate.

Indicative only. Actual savings are determined after a formal load-profile analysis and competitive RES quotation, and depend on your current utility rates, your RES contract, your load profile, and prevailing WESM prices. This guide is general information, not a guarantee of eligibility or savings. BridgePoint Business Alliances Corporation is a connector and facilitator; it is not a Retail Electricity Supplier, distribution utility, or lender.

ONE NEXT STEP

Have your numbers *run, free.*

You have done the readiness work. The last step costs you nothing.

Send us your last 12 electricity bills and we will return a formal savings projection — confirming your eligibility and showing what switching could actually save you, at no cost or obligation. You only proceed when the savings make sense.

Your next breakthrough starts with a *conversation.*

No hard sell. No vendor-management overhead. Just a clear, confidential read on where you stand. We respond the same business day.

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